



JAIME BAGNARELLO KEPFER

Business Coach with 10 years in the Leadership Development field. Previously held several management roles in multinational companies.

Experience

Leader for the Global Onboarding Program, aligning corporate contents and maximizing new hires' engagement and attention to results

Facilitator of Leadership Development programs to Directors, Managers and Supervisors on virtual and face-to-face platforms

Delivered workshops and trainings in US, India, South Africa, Mexico, Colombia, Brazil, Panama, Guatemala and Costa Rica

Led and executed the leadership development plan for Sales Operations in Guadalajara.

Generated specific deliverables to Managers/Supervisors, Team Leads and Individual Contributors

Awarded as the best speaker in the 3rd Annual Global Learning Academy (Johannesburg, South Africa)

Team Building Consultant, creating the right environment for individuals to improve performance based on learnings acquired during outdoor or indoor events Coach and Mentor for Managers, Supervisors and Trainers Content curator on Edcast channels integrated to Saba

Subject Matter Expert in leadership, effective communication and emotional health on Radio U, Momentos Reloj, Columbia Este reo, 94.7 and 100.7FM.

Supported the John Maxwell team during "Transformación Costa Rica" project



Companies and positions

- **HEWLETT PACKARD ENTERPRISE**
Learning Success Partner
- **ITS INFOCOM**
Account Manager
- **BANK OF AMERICA**
Learning & Leadership Development Consultant
- **HEWLETT PACKARD**
Front-line supervisor
- **CONTINEX**
Program Manager
- **SYKES**
Team Manager

Education

- **ADEN BUSINESS SCHOOL**
Business Coaching
- **UNIVERSIDAD LATINA DE COSTA RICA**
Journalism
- **INFORM**
Certification – Facilitation Mastery Skills
- **MANDEL COMMUNICATIONS**
Certification – Presenting Your Ideas at the Executive Level
- **MINDGYM**
Certification – ISCAN Licensed Coach
- **INSTITUTO DE CONSTELACIONES FAMILIARES DE MONTERREY, MÉXICO**
Certification – Family Constellations



Additional Experience

- *Guest speaker on TV show “Se habla liderazgo” (XperTV): <https://youtu.be/hxmHoDYZR3vg>*
- *Producer on Radio Fides and Radio Maria, providing advice on personal and professional development*
- *Guest speaker on radio talk show “Cafe y Palabras”, analyzing leadership behaviors of Costa Rican politicians*
- *Social Responsibility through “Pastoral Penitenciaria”*

